



## Exclusive data recovery benefits for partners.

Add world leading data recovery services to your portfolio.

Your customer. Your choice.

By working with Ontrack you can choose how you would like to work with us, depending on the needs of your business and your customers.



**Resell**



**Refer**

### Maintain Your Customer Relationship

- Contact Ontrack on behalf of your customer
- Send us the device, or we can collect the media from your location
- We guide you through the recovery process
- You receive a discount off the recovery quote
- We liaise with you for payment and updates
- We return the recovered data to you
- Your customer pays you for the work
- You return the data to your customer

### We Work Directly with Your Customer

- Give your customer our contact details and your Partner ID
- Your customer contacts Ontrack directly
- Your customer sends us the device, or we can collect the media from their location
- We guide them through the recovery process
- We update them on the status of the recovery
- Your customer pays Ontrack
- Data is returned directly to your customer
- You receive a commission \*

\*Payable after the work is complete and must be claimed within 6 months from when you are notified.

## Take advantage of...

- Discounts and Promotions
- Support and Training
- Resources to Help Grow Your Business

## Note:

As a partner, you have instant access to technical specialists for emergencies and complicated cases.

After the first call, we put together a team and organise a conference call with your crisis team, 24/7. This gives you quick and direct access to specialists. A data recovery service specialist will be your main contact. As project manager, they will guide you through the process and arrange regular communication. A lead data recovery engineer will look at the technical components.

Got a question about the process?  
Call us on 62 783 032